



# Large Scale Recommendation in a RTB Platform

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Suju Rajan

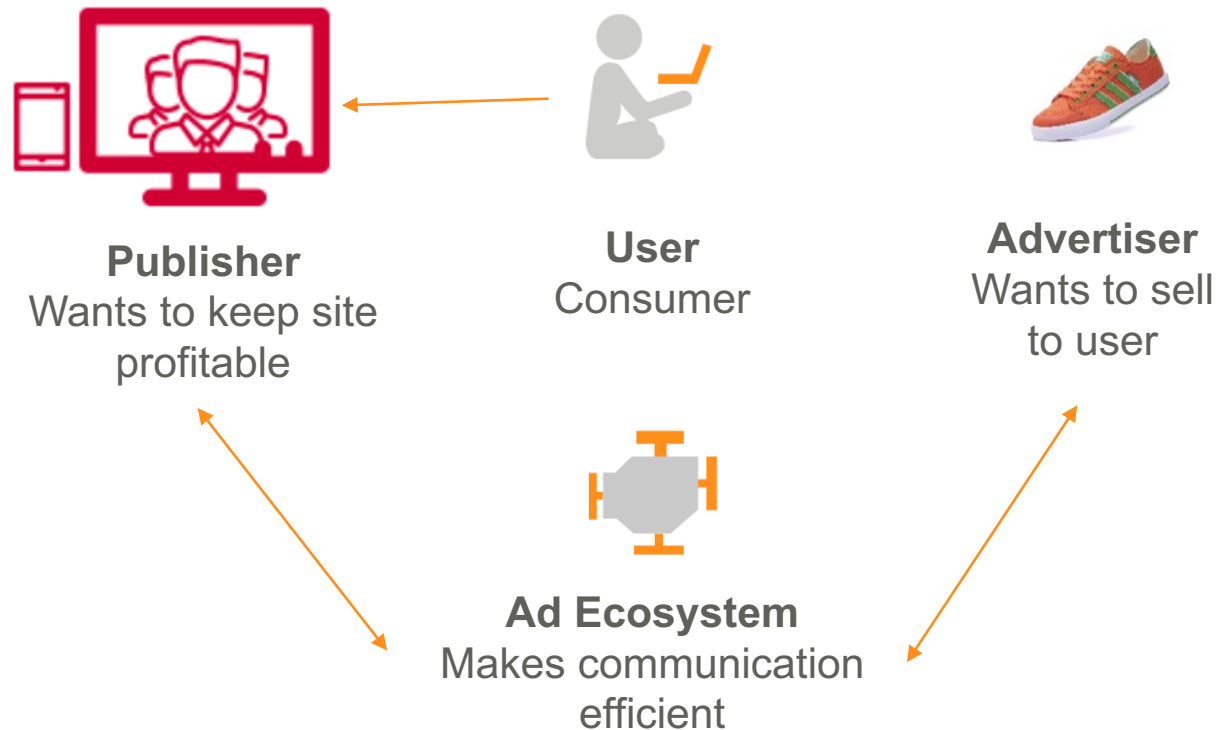
VP, Head of Research  
Criteo

# Wait, what is RTB?

Why do we need online advertising?

Maintains the free use of internet

Who are the main players?



## Wait, what is RTB?

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Imagine, managing the business of showing an ad every time someone uses an online “site”.

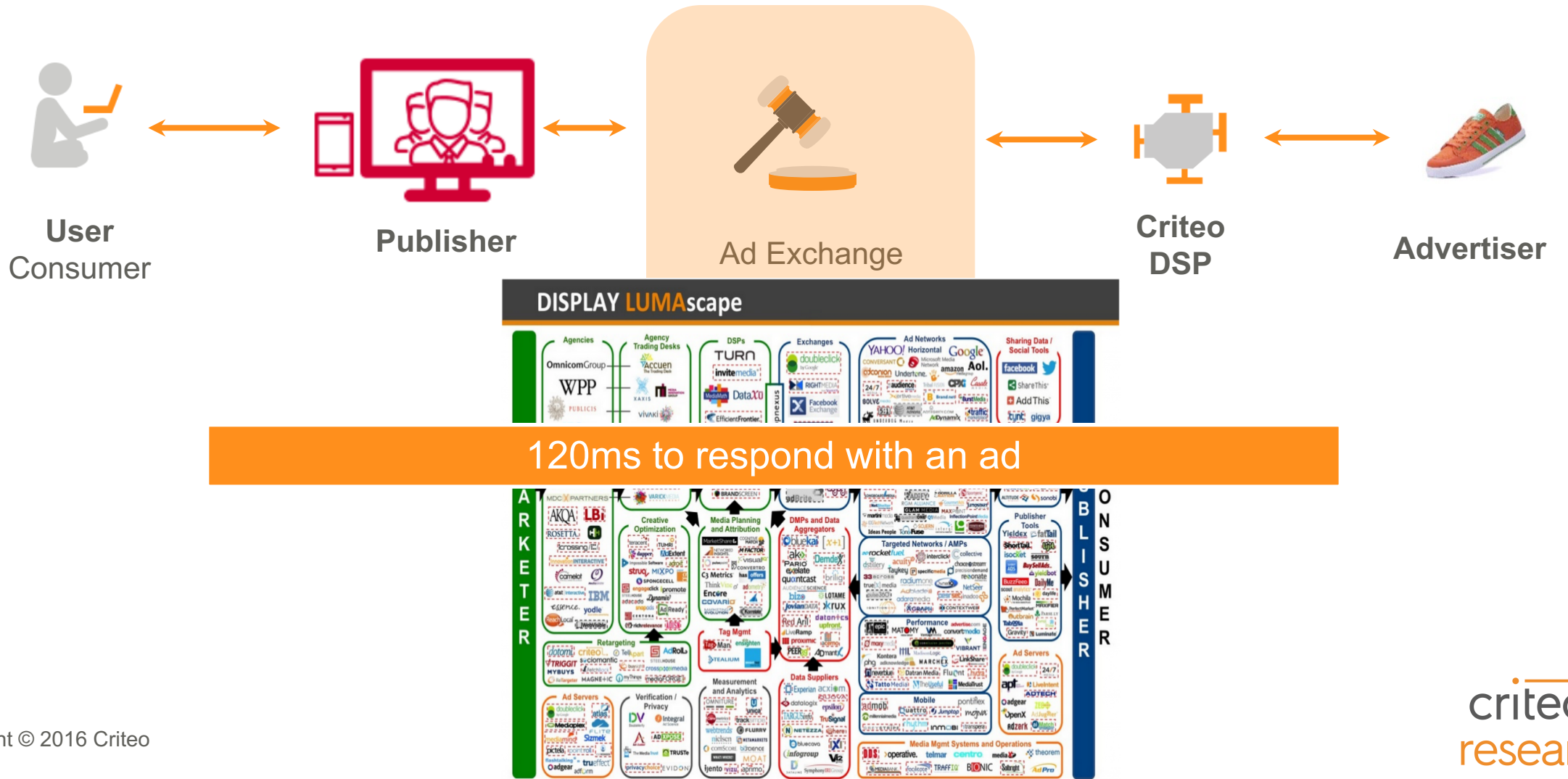
Many different options of which participating in Ad Exchanges is one.

RTB = Real Time Bidding

Simply stated:

- Publisher has a display opportunity (user, page, slot, timestamp)
- Display opportunity auctioned into an ad exchange
- Ideally, 2<sup>nd</sup> price auction winner gets to display an ad to the user

# As an example, at Criteo:



# RTB at Scale:



1: REVENUE IN 2016  
2: ANNUAL RATE 2016  
3: \$ OF TURNOVER GENERATED TO OUR CLIENTS - TURNOVER POST-CLICK WW FROM JANUARY TO DECEMBER 2016

# Main questions to answer:

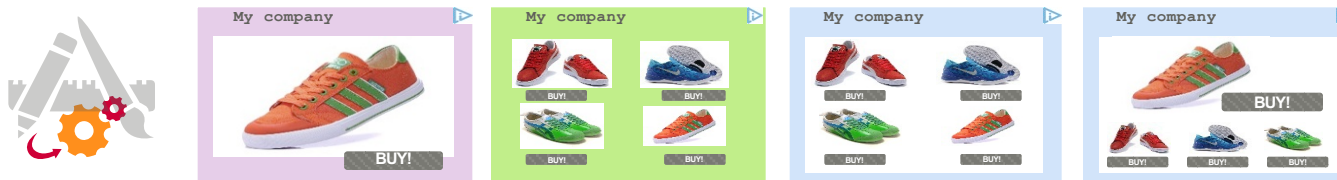
1. How much should we bid for a given ad space?



2. What products should we recommend/show?



3. What is the best look and feel of the banner?



COMMON OBJECTIVE:

Maximize client  
(advertisers)'s value

# Recommendation at Criteo

# Recommendation Challenge

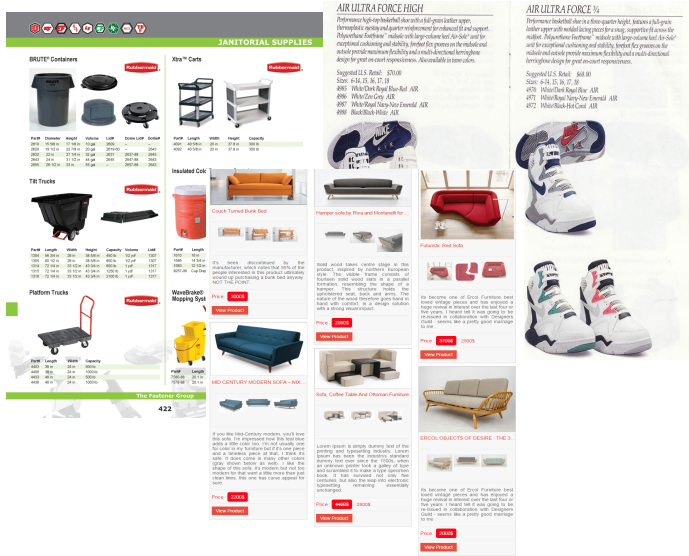
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We have successfully bid and won an ad impression on behalf of an advertiser. Now we need to decide the right product to put in front of the user.

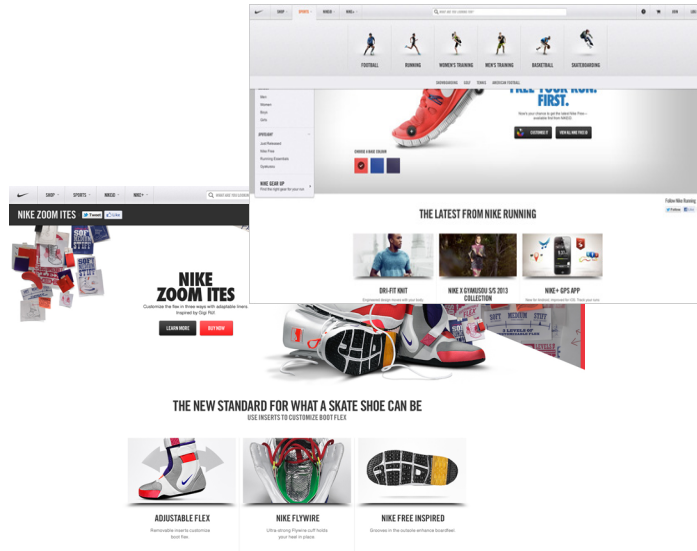
We have less than 100ms to respond.



# Recommendation Challenge : Data Sources



Advertiser Catalogs  
~3B+ products



Advertiser Site Events  
~2B+ events/day

ip admitted about his job lo

re job? In fact, yes. He has  
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ency. He replaced his first  
sh Michael Flynn, who turned  
1 payroll but also the Turkish  
.. McMaster.

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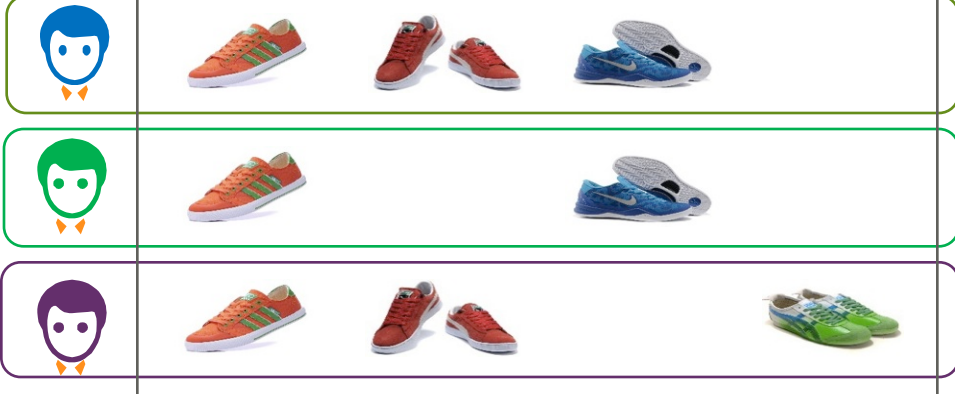
Ad Display Events  
~20B+ events/day



Users  
~1B

# Recommendation Stage 1: Candidate Selection

## Advertiser Site Events



## Candidate Selection



Historical



Most viewed



Your favorite Reco



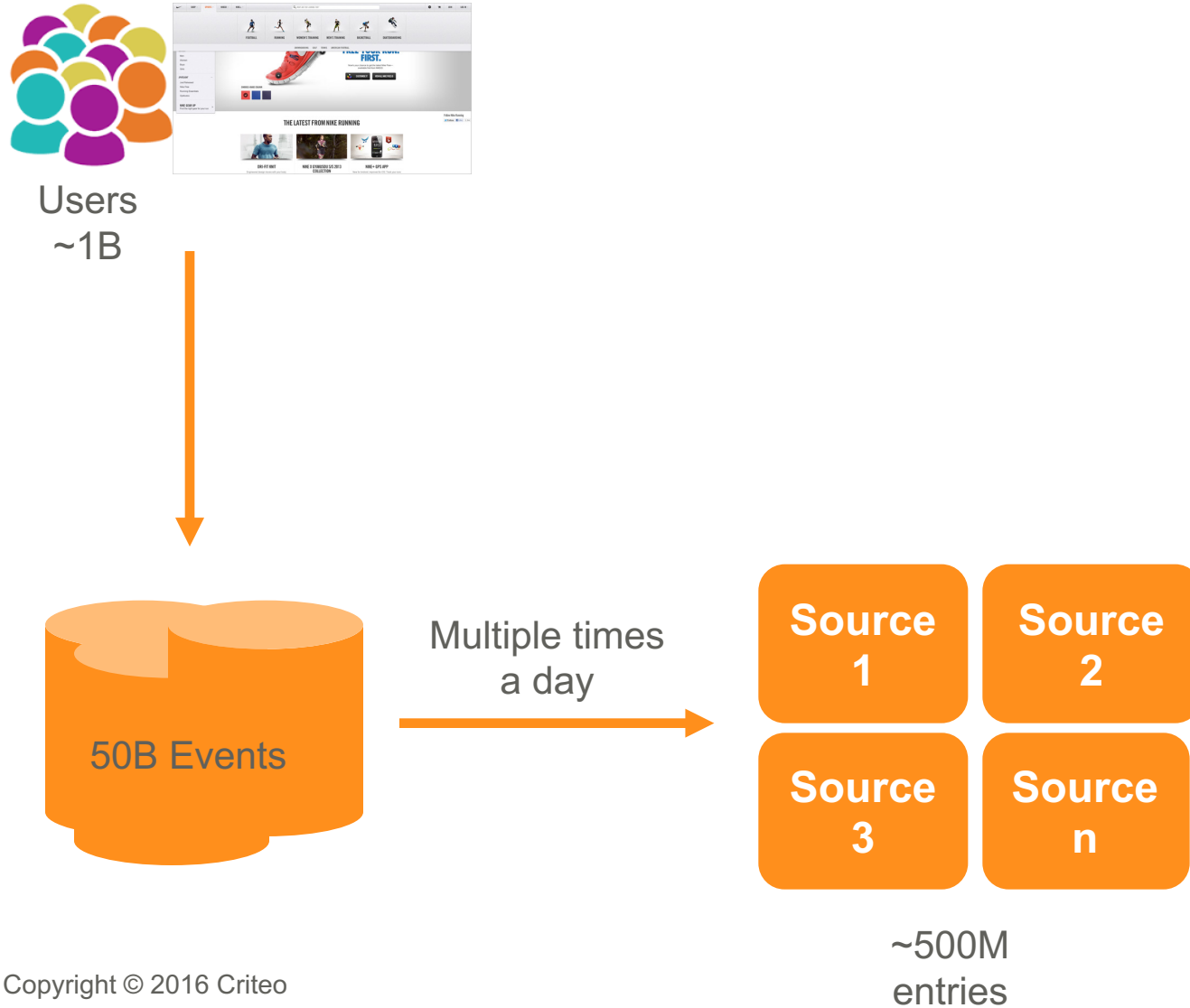
Views CF



Sales CF



# Recommendation Stage 1: Candidate Selection

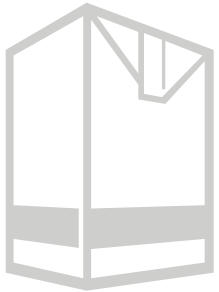


## Recommendation Stage 2: Ranking

We select a thresholded number of products from each source

De-dupe the sources

The reduced set of products are then ranked by a LR model that tries to maximize the probability of sale of a product



Product-specific



User-specific



User-product interactions



Display-specific

Feature Space

# Recommendation Stage 2: Ranking



Similarities



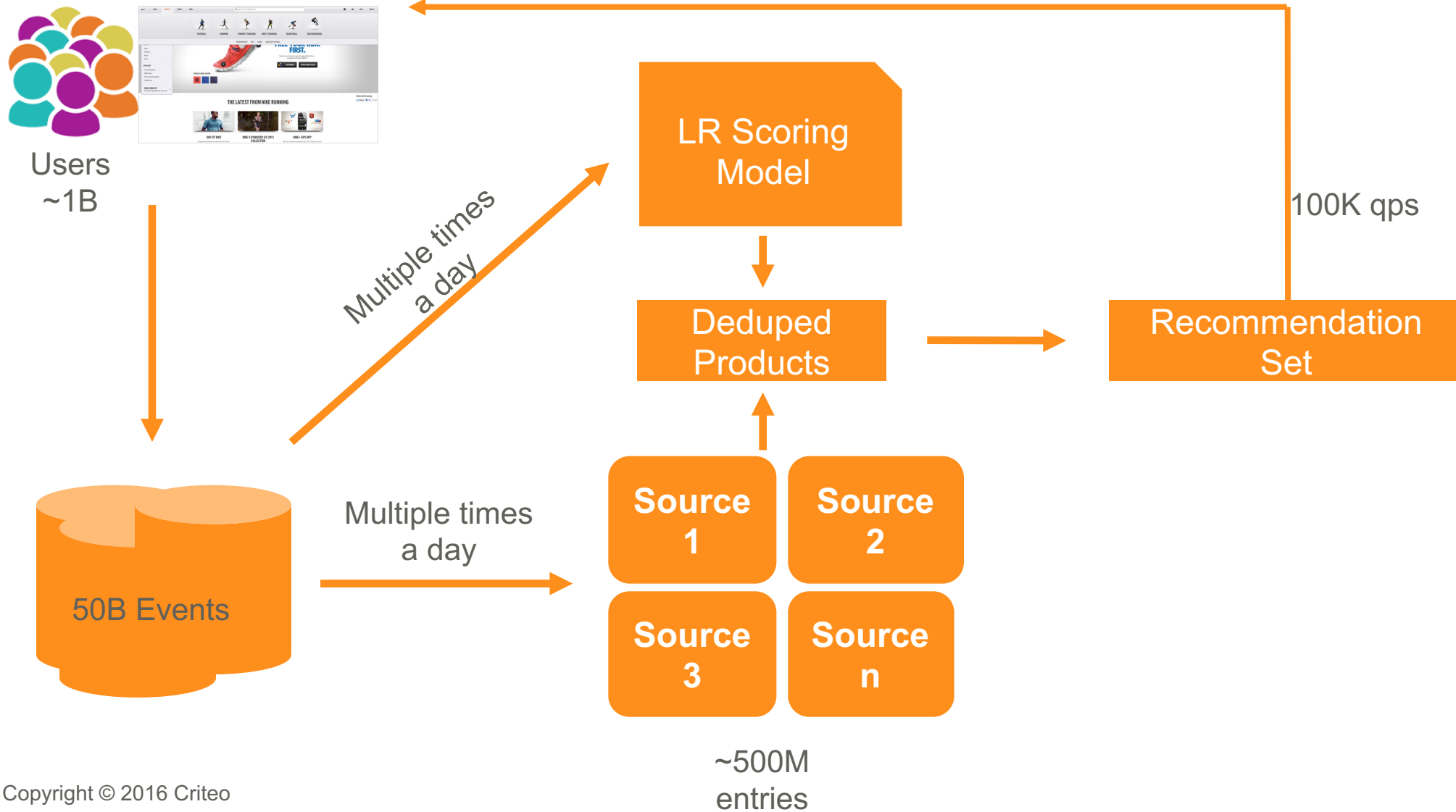
Most viewed



Most bought



# Recommendation Stage 2: Ranking

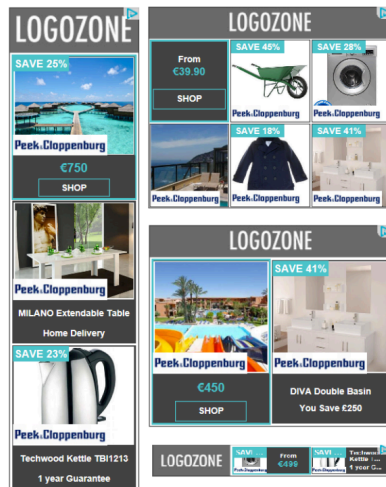


# Enabling counterfactual analysis

We don't want to only display top-k products selected by LR

No exploration limits the performance of models learned from the biased data

Instead we sample the products to be shown from a multinomial distribution defined by the LR scores ( $f_p$ )



$$P(\text{slot1} = p) = \frac{f_p}{\sum_{\{p' \in P_c\}} f_{p'}}$$

$$P(\text{slot2} = p' \mid \text{slot1} = p) = \frac{f_{p'}}{\sum_{\{p^\dagger \in P_c \wedge p^\dagger \neq p\}} f_{p^\dagger}}, \text{ etc.}$$

# Dataset released for evaluation of Policy Learning Algorithms

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Has ~100M ad impressions

8500+ banner types (Top 10 = 30% of impressions)

Upto 6 displayed products with a candidate pool that is 10 times the number of displayed products

21M impressions for 1-slot and over 14M for 6-slot banners

Has a subset of product features

Dataset pointer at [research.criteo.com](https://research.criteo.com)

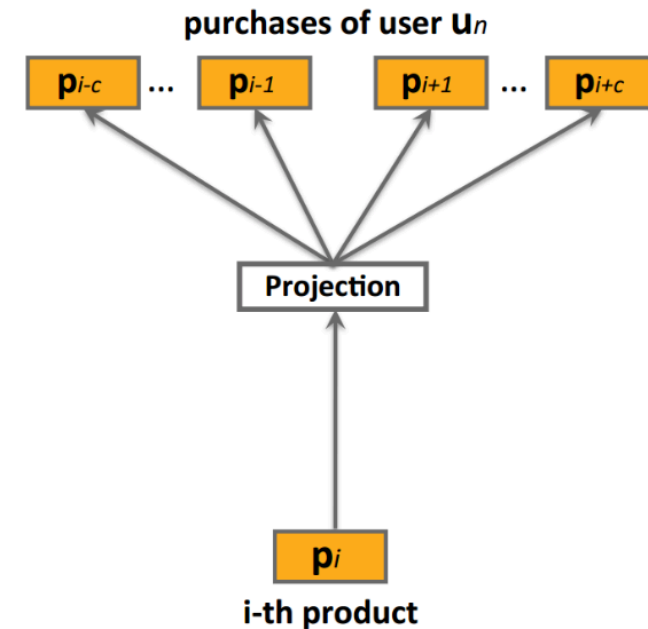
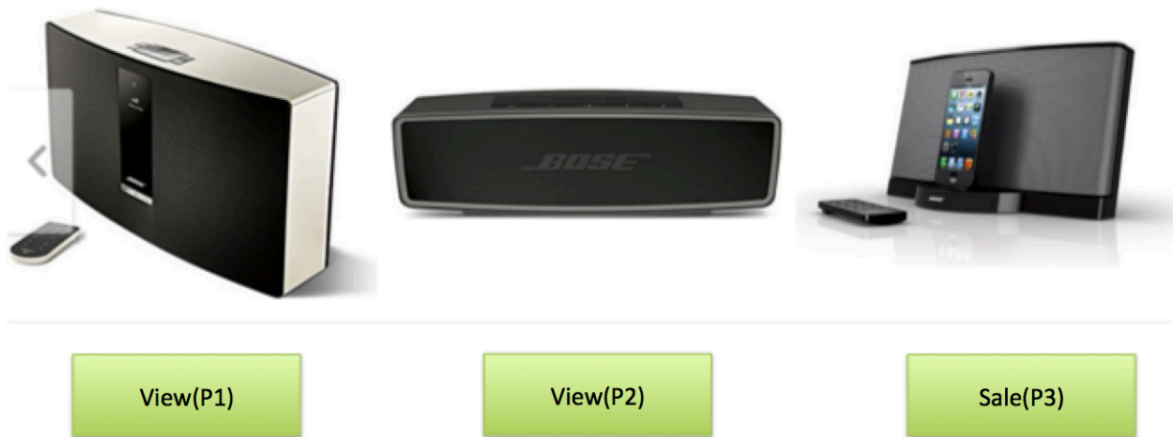


Hey, where's the Deep Learning?!!

# How about a little Prod2Vec first? [Grbovic et al., WWW 2015]

Word2Vec: Words that appear in similar context get embedded into a space where they are closer

Apply the same idea to user & product interaction sequences: Prod2Vec




## MetaProd2Vec [Vasile et al., RecSys 16]

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Prod2Vec + Product Meta Data (Example: Categories, Brands, etc.)

Place additional constraints on product co-occurrence based on meta data

Helps create noise-robust embeddings specifically in cold-start cases


$$L_{MP2V} = L_{J|I} + \lambda \times (L_{M|I} + L_{J|M} + L_{M|M} + L_{I|M})$$

$M$  metadata space

$\lambda$  hyperparameter that expresses importance of extra constraints

$L_{M|I}$  constraint #1

$L_{J|M}$  constraint #2

$L_{I|M}$  constraint #3

$L_{M|M}$  constraint #4

Constraint 3: Next product plausible given brand

Constraint 4: Next brand plausible given the current one

# MetaProd2Vec [Vasile et al., RecSys 16]

## Dataset: 30Music Dataset

- Playlists data from Last.fm API

- Sample of

Method: Cold Start	HR @20 (Pair freq=0)	HR@20 (Pair freq<3)
Rank by Popularity	0.0002	0.0002
Prod2Vec	0.0003	0.0078
MetaProd2Vec	0.0013	0.0198

- Resulting v

- Task: Next ev

- Hit Ratio @ K
- NDCG

## WIP: Content2Vec [Nedelec et.al, Under Review]

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Take into account all product signal (image, text, co-occurrences etc).

Assume final task is one of predicting “co-event”, such as, co-view

1. Find the representation that optimizes  $P(\text{co-event})$
2. Merge the representations from different signals

Showing promising results on cold-start case improving over individual models

# WIP

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Causal embeddings

Modeling attribution to recommendations

Deeper user profiles

Prospecting or user cold start

Thanks!

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